



# When the time is right

WITH DECADES OF EXPERIENCE WITH UNIQUE EQUIPMENT UNDER HIS BELT, INDUSTRY STALWART PETER MAX HAS STARTED HIS OWN SPECIALIST TRAILER RENTAL COMPANY, **QUAD SKEL HIRE.**

The last 46 years in Australia's commercial road transport scene have been an interesting time for Melbourne-based innovator Peter Max. Over a lifetime in the industry, Peter has faced countless enquiries from trailer operators, each time using his curious mind to develop a unique solution. "I've done lots of interesting things in my years," Peter says.

"I pioneered Dangerous Goods tankers for road-rail-road in Australia and imported the Max Marmon prime movers into the country back in the mid-80s. I was the first to have 52- and 58-pallet double drop deck curtainsiders and the first to have drop deck skels for heavy containers. I'm always looking for the latest in trailer technology and design to offer customers the best solutions to meet their needs."

Over the last six months, Peter has put his inventive spirit to the task of starting his own specialist trailer rental company, Quad Skel Hire.

"As a new company, we have already started hiring out trailers to transport companies both large and small who seek the benefits of quad-axle trailer skels, which as you can tell by the company name is our specialty."

With the Australian – and more specifically

Victorian – road authorities opening up the Performance-Based Standards (PBS) networks across the state, the industry has leapt at the efficiency gains from using the larger vehicles wherever possible, Peter says. "The timing hasn't been correct before, but as these government approvals start to creep through the transport industry that changed and the time was right to start Quad Skel Hire," he reveals. His fleet of Barker Trailers quad-axle skels



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are capable of carrying containers up to 36 tonnes, featuring a 'skinny neck' that allows carriage of over height containers.

"We also have a number of dollies for hire, but specialist skels are our point of difference," Peter says, adding that his aim is to offer a specialised product for hire at a price that 'wont be beaten'.

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According to the forward thinking company Director, Quad Skel Hire is the latest in his industry forays, teasing a number of 'soon to be announced' innovations to come from his Sunshine West base.

"There is always something new and better to offer the transport industry, and we'll always find a win-win solution."

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